



“With 24 motor coaches to take care of, every hour in the shop matters.”

Wayne Tyus  
Director of Maintenance,  
Southeastern Stages, Inc.



**Southeastern Stages made the switch to Delo heavy-duty engine oil over twelve years ago. With the undeniable proof of regular testing, the benefits roll on. And so do they.**

Hauling materials is complicated enough. The business of transporting humans, even more so. Every passenger has their own story. They might be heading out on a long-awaited vacation. Maybe they're anxiously traveling to a job interview. Relocating to start a new chapter in a new city. Or simply going to visit Grandma. No matter where they come from or why, these travelers have one thing in common: each one is trusting you to get them there safely and on time.

Southeastern Stages has been delivering on that promise since 1933. The man responsible for ensuring that all 24 luxury coaches are ready to roll, maintenance supervisor Wayne Tyus, explains how his choice of engine oil not only makes it possible, but has also been a boost to their bottom line.

**COMPANY**

Southeastern Stages, Inc  
Headquarters in Atlanta, GA  
Established in 1933  
southeasternstages.com

**INDUSTRY**

Passenger transportation

**SPECIALTY**

Premier Motorcoach Operator

**HEAVY DUTY ENGINE OIL**

Delo 400 XLE 15W-40  
Chevron Delo customer  
since 2012



“Our oil drain intervals more than doubled to 20,000 miles”.

**Q:** Not many companies have a history that goes back nearly a century. Give us a bit of background on this company and what makes it unique.

Southeastern Stages was formed through the merger of three smaller, independent motorcoach companies back in 1933. It's still proudly family-owned and operated to this day, with a 3rd generation of leadership at the wheel. Since those humble beginnings and dirt road journeys, we've continued to grow our fleet and expand our service area, offering daily trips to cities throughout the Southeast. Our nationwide operating authority allows us to provide services to destinations throughout the U.S. and Canada as well.

**Q:** Handling complete fleet maintenance in-house can be daunting. But it also offers some important advantages. What can you share?

One of the things I enjoy most about my job is the control that comes with taking care of our fleet in-house. We're fortunate to have a 17,750 square foot facility with state-of-the-art equipment throughout. Every aspect of caring for these coaches is done under our roof, so we don't rely on anyone else. Another plus is that our technicians are able to speak directly with our drivers, so they get firsthand information on anything that might need attention, and take care of it before it becomes a problem.

**Q:** How has choosing Delo helped to reduce your operating costs?

The main benefit to our bottom line has come from extended drain intervals. When I started here, we were changing engine oil every 8,000 miles. With Delo 400 XLE, we've been able to increase our drain intervals to 20,000 miles. (The results of our oil analysis are so good, we could even go beyond that.) By increasing our ODIs, our coaches are available for more runs, we're not having to buy as much oil, and it reduces the load on our techs. Those gains save us a lot every year.



**Q:** What has Delo meant to your success at Southeastern Stages?

We deal with precious cargo, every day. We take that responsibility very seriously. On top of that, a lot of our service involves overnight trips. Our clients are depending on us to get them to their destination on time. The last thing we need is unplanned downtime. Delo 400 XLE has proven its ability to protect our engines better than anything I've ever used. There are a lot of oil options out there, but for me, I go with the one that we've tested and can trust. I choose the confidence of proven engine protection.

**“I've been in this business for a long time. Delo protects our engines better than anything I've ever used”.**

Hear more of the Southeastern Stages story in the [“I Choose Delo” video](#) →